



Gil Henry & Associates, Inc.

PROFESSIONAL REAL ESTATE SERVICE

201 WEST MAUMEE STREET

ADRIAN, MICHIGAN 49221

PHONE (517) 263-8971

FAX (517) 263-4204

Professional Profile

Working in Commercial Real Estate Since **1991**

LETTER OF EXPERIENCE OF

Gilbert M. Henry

REAL ESTATE EXPERIENCE:

1988 - Michigan Salesman's License

1992 - Michigan Broker's Real Estate License

Vice-President of Gil Henry & Associates, Inc., established in 1974

Personally involved in residential and commercial construction and development.

For own account - Residential Apartment Units, Fast Food Restaurant (Hot n Now), vacant farm land and residential and commercial development parcels.

Management for others - Over 500,000 sq. ft. of single and multi-office facilities, including management of industrial and warehousing facilities. Shared management with other company officers of over 1,500,000 sq. ft.

Sales of Real Property - 1988 to present, \$70,000,000

EDUCATION:

Onsted High School graduate - 1986

Ferris State University - 1986 - 1988

Professional Learning Network

Real Estate Law I, II

Real Estate Marketing

PROFESSIONAL AFFILIATIONS:

Member of Lenawee County Association of REALTORS, holding offices as

follows: Lenawee County Association of REALTORS Director 1992 - 1993;

Secretary 1994; Vice President 1995; President 1996 and 1997; President Elect 2003;

President 2004; Lenawee County Association of REALTORS; REALTOR of the Year 1998,

Multi-listing Service Committee 1995 - 2002

Member Adrian Area Chamber of Commerce

Member of National Association of REALTORS

Member of Michigan Association of REALTORS

Goodwill Industries Board of Directors 2002-2006; Vice President 2004-2006

INSTRUCTED FOR:

Michigan State University Co-operative Extension Service

PERCENTAGE OF BUSINESS: 1989 - to Present

Residential - 15% Farm & Land - 10% Commercial & Industrial & Sales &

Development - 75%

MAJOR CLIENTS:

B & U Corp., Advanced Machines, Inc., Custom Machines, Inc., Painters Supply, Inc., Fastenal Co., Bravo Enterprises, Cyltec L.L.C., General Telephone Co., Greater Adrian Industrial Development Group, Republic Bank, Adrian Physicians Association.



Gil Henry & Associates

Vice President

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